

PROPRIETORS STRATA PLAN # 50 - BUDGET 2019

| SUMMARY                   | BUDGET 2019      | FORECAST 2018    | ACTUAL 2017      | ACTUAL 2016      | ACTUAL 2015      | ACTUAL 2014      | ACTUAL 2013      | ACTUAL 2012      | ACTUAL 2011      | ACTUAL 2010      | ACTUAL 2009      | ACTUAL 2008      | Var Bud-19 Forecast-18 |
|---------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------------|
| Revenues                  | 3,006,367        | 2,838,777        | 3,031,937        | 2,891,636        | 2,830,631        | 2,676,421        | 2,506,157        | 2,607,225        | 2,540,085        | 2,619,960        | 2,440,441        | 2,527,095        | 167,590 5.6%           |
| <b>TOTAL REVENUES</b>     | <b>3,006,367</b> | <b>2,838,777</b> | <b>3,031,937</b> | <b>2,891,636</b> | <b>2,830,631</b> | <b>2,676,421</b> | <b>2,506,157</b> | <b>2,607,225</b> | <b>2,540,085</b> | <b>2,619,960</b> | <b>2,440,441</b> | <b>2,527,095</b> | 167,590 5.6%           |
| Admin & General           | 1,094,618        | 1,050,905        | 1,082,723        | 1,014,330        | 982,215          | 876,903          | 727,173          | 712,479          | 713,561          | 716,646          | 698,328          | 601,463          | 43,712 4.0%            |
| Maintenance               | 1,168,925        | 1,060,275        | 1,145,906        | 1,116,229        | 1,173,498        | 1,174,476        | 1,183,518        | 1,247,781        | 1,301,540        | 1,227,862        | 1,200,333        | 1,284,278        | 108,649 9.3%           |
| Pool & Beach              | 410,604          | 393,965          | 382,444          | 378,351          | 370,210          | 365,998          | 321,111          | 362,345          | 378,447          | 407,988          | 372,032          | 366,324          | 16,639 4.1%            |
| Common Areas              | 63,000           | 65,384           | 61,728           | 71,932           | 61,132           | 57,698           | 52,477           | 38,403           | 35,931           | 48,256           | 39,644           | 44,377           | (2,384) -3.8%          |
| Utilities                 | 269,000          | 268,205          | 191,617          | 238,312          | 185,014          | 227,418          | 221,640          | 240,211          | 211,911          | 216,161          | 142,822          | 228,620          | 795 0.3%               |
| <b>TOTAL EXPENSES</b>     | <b>3,006,146</b> | <b>2,838,734</b> | <b>2,864,417</b> | <b>2,819,154</b> | <b>2,772,068</b> | <b>2,702,493</b> | <b>2,505,919</b> | <b>2,601,219</b> | <b>2,641,390</b> | <b>2,616,913</b> | <b>2,453,158</b> | <b>2,525,062</b> | 167,412 5.6%           |
| Insurance Assessment      | (667,940)        | 667,940          | (425,801)        | (495,836)        | (562,706)        | (588,347)        | (711,229)        | (724,315)        | (702,283)        | (796,449)        | (935,479)        | (808,439)        | (1,335,880) 200.0%     |
| Insurance Expenses        | 667,940          | (667,940)        | 425,801          | 495,836          | 562,706          | 588,347          | 610,756          | 621,306          | 600,242          | 682,023          | 799,741          | 697,491          | 1,335,880 200.0%       |
| Management Fee            | -                | -                | -                | -                | -                | -                | 100,473          | 103,009          | 102,041          | 114,426          | 135,738          | 110,948          | - 0.0%                 |
| <b>TOTAL INSURANCE</b>    | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>(0)</b>       | <b>-</b>         | <b>-</b>         | <b>(0)</b>       | <b>0</b>         | <b>(0)</b>       | - 0.0%                 |
| Capex Reserve Assessment  | (193,608)        | (193,608)        | (193,608)        | (193,608)        | (193,608)        | (193,608)        | (193,608)        | (125,780)        | (77,328)         | (77,328)         | (77,328)         | (77,328)         | - 0.0%                 |
| Major Reserve Assessment  | (322,680)        | (322,680)        | (322,680)        | (322,680)        | (322,680)        | (322,680)        | -                | (187,201)        | (320,916)        | (307,026)        | (302,484)        | (293,388)        | - 0.0%                 |
| Reserve Fund              | 516,288          | 516,288          | 516,288          | 516,288          | 516,288          | 516,288          | 193,608          | 312,981          | 398,244          | 384,354          | 379,812          | 370,716          | - 0.0%                 |
| <b>TOTAL RESERVE FUND</b> | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | - 0.0%                 |
| <b>INCOME/ (LOSS)</b>     | <b>221</b>       | <b>44</b>        | <b>167,519</b>   | <b>72,482</b>    | <b>58,563</b>    | <b>(26,072)</b>  | <b>238</b>       | <b>6,006</b>     | <b>(101,305)</b> | <b>3,047</b>     | <b>(12,717)</b>  | <b>2,033</b>     | <b>177 80%</b>         |

2015-2013 BALANCE MOVED TO RESERVE IN 2016

(86,398)

Before maintenance allocations

(84,843)

Before PPC claim reimbursement

ADMIN & GENERAL

| REVENUES                 | BUDGET 2019      | FORECAST 2018    | ACTUAL 2017      | ACTUAL 2016      | ACTUAL 2015      | ACTUAL 2014      | ACTUAL 2013      | ACTUAL 2012      | ACTUAL 2011      | ACTUAL 2010      | ACTUAL 2009      | ACTUAL 2008      | Var Bud-19 Forecast-18 |
|--------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------------|
| Strata Fees              | 2,446,855        | 2,304,902        | 2,366,257        | 2,312,124        | 2,281,560        | 2,175,936        | 2,037,504        | 2,037,504        | 2,037,504        | 2,037,504        | 1,985,880        | 1,916,808        | 141,953 5.8%           |
| Strata Garage Fees       | 66,210           | 62,368           | 66,708           | 65,868           | 64,968           | 62,345           | 57,428           | 57,420           | 57,420           | 57,420           | 56,592           | 56,592           | 3,842 5.8%             |
| Watersport Contribution  | -                | -                | -                | -                | -                | -                | -                | 15,000           | 15,000           | 15,000           | 15,000           | 15,000           | - 0.0%                 |
| Maintenance Revenue      | 391,000          | 348,684          | 482,388          | 383,504          | 347,657          | 283,756          | 258,718          | 356,372          | 287,715          | 296,466          | 269,723          | 378,293          | 42,316 10.8%           |
| Income from water        | 23,500           | 20,219           | 21,543           | 27,940           | 25,139           | 23,691           | 20,345           | 18,684           | 21,510           | 28,901           | 26,861           | 24,775           | 3,281 14.0%            |
| Income from power        | 60,000           | 51,159           | 60,540           | 75,815           | 89,580           | 102,247          | 101,818          | 92,382           | 85,480           | 70,115           | 61,310           | 90,288           | 8,841 14.7%            |
| Income from cable        | 16,214           | 48,185           | 29,631           | 22,374           | 17,712           | 18,232           | 17,887           | 19,793           | 25,903           | 19,953           | 20,130           | 20,405           | (31,971) -197.2%       |
| Income from pest control | 2,340            | 1,791            | 2,340            | 2,340            | 2,124            | 2,232            | 2,259            | 1,692            | 2,340            | 2,340            | 1,603            | 19,695           | 549 23.5%              |
| Other Income             | -                | -                | -                | -                | -                | 1,650            | 1,750            | -                | -                | 64,485           | -                | -                | - #DIV/0!              |
| Interest Income          | 247              | 1,470            | 2,530            | 1,671            | 1,892            | 6,332            | 8,448            | 8,378            | 7,213            | 27,774           | 3,342            | 5,239            | (1,222) -494.3%        |
| <b>TOTAL REVENUES</b>    | <b>3,006,367</b> | <b>2,838,777</b> | <b>3,031,937</b> | <b>2,891,636</b> | <b>2,830,631</b> | <b>2,676,421</b> | <b>2,506,157</b> | <b>2,607,225</b> | <b>2,540,085</b> | <b>2,619,960</b> | <b>2,440,441</b> | <b>2,527,095</b> | <b>167,590 5.6%</b>    |

PAYROLL EXPENSES

|                                     |                |                |                |                |                |                |                |                |                |                |                |                |                   |
|-------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-------------------|
| Security Payroll                    | 156,000        | 150,230        | 151,579        | 157,390        | 160,998        | 136,595        | 152,334        | 137,773        | 145,848        | 178,966        | 156,328        | 170,404        | 5,770 3.7%        |
| Supplemental pay                    | 11,167         | 12,359         | 9,455          | 13,757         | 17,494         | 13,848         | 14,574         | 13,741         | 14,859         | -              | -              | -              | (1,192) -10.7%    |
| Employee meals                      | 11,310         | 11,182         | 10,491         | 10,148         | 8,725          | 6,649          | 7,860          | 7,799          | 8,286          | -              | -              | -              | 128 1.1%          |
| Bonus provision                     | -              | -              | -              | -              | -              | -              | -              | -              | -              | -              | -              | -              | - 0.0%            |
| Employee housing                    | -              | -              | -              | -              | -              | -              | -              | -              | -              | -              | -              | -              | - 0.0%            |
| Payroll taxes                       | 17,940         | 16,004         | 15,687         | 16,422         | 15,948         | 13,120         | 14,354         | 13,566         | 13,685         | -              | -              | -              | 1,936 10.8%       |
| <b>TOTAL PAYROLL &amp; BENEFITS</b> | <b>196,417</b> | <b>189,774</b> | <b>187,212</b> | <b>197,717</b> | <b>203,165</b> | <b>170,212</b> | <b>189,122</b> | <b>172,879</b> | <b>182,678</b> | <b>178,966</b> | <b>156,327</b> | <b>170,404</b> | <b>6,643 3.4%</b> |

**PROPRIETORS STRATA PLAN # 50 - BUDGET 2019**

| SUMMARY                      | BUDGET 2019    | FORECAST 2018  | ACTUAL 2017    | ACTUAL 2016    | ACTUAL 2015    | ACTUAL 2014    | ACTUAL 2013    | ACTUAL 2012    | ACTUAL 2011    | ACTUAL 2010    | ACTUAL 2009    | ACTUAL 2008    | Var Bud-19 Forecast-18 |
|------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------------|
| <b>OTHER EXPENSES</b>        |                |                |                |                |                |                |                |                |                |                |                |                |                        |
| Bank Charges                 | 1,860          | 1,810          | 1,800          | 1,850          | 1,810          | 1,800          | 1,822          | 1,800          | 1,825          | 1,800          | 1,800          | 1,800          | 50 2.7%                |
| Work Permits                 | 20,300         | 33,593         | 29,708         | 20,995         | 36,960         | 29,917         | 29,473         | 33,190         | 24,415         | 26,044         | 31,693         | 17,335         | (13,293) -65.5%        |
| Security Services & supplies | 117,000        | 116,569        | 132,409        | 82,336         | 67,194         | 70,357         | 15,842         | 16,461         | 14,193         | 20,512         | 37,784         | 1,084          | 431 0.4%               |
| Telephone                    | 550            | 531            | 317            | 1,375          | 1,057          | -              | -              | -              | -              | -              | 120            | 91             | 19 3.4%                |
| D & O Liability Insurance    | 9,543          | 9,406          | 4,113          | 5,823          | (252)          | 9,309          | 6,222          | 6,105          | 7,752          | 7,493          | 3,843          | 4,168          | 136 1.4%               |
| Gym                          | 52,440         | 51,898         | 53,916         | 52,952         | 48,533         | 48,916         | 47,190         | 49,395         | 45,600         | 46,356         | 45,047         | -              | 542 1.0%               |
| Management Fee               | 626,880        | 608,618        | 625,894        | 582,293        | 556,972        | 536,556        | 425,460        | 342,746        | 342,746        | 356,222        | 347,070        | 335,472        | 18,262 2.9%            |
| Other expenses               | 64,028         | 34,205         | 43,155         | 66,189         | 64,276         | 3,936          | 4,562          | 1,255          | 5,784          | 738            | 3,201          | 362            | 29,823 46.6%           |
| Strata Lot Management Fees   | -              | -              | -              | -              | -              | -              | -              | 78,768         | 78,768         | 75,014         | 71,442         | 68,040         | - 0.0%                 |
| Travelling expenses          | 5,600          | 4,500          | 4,200          | 2,800          | 2,500          | 5,900          | 7,480          | 9,880          | 9,800          | 3,500          | -              | 2,706          | 1,100 19.6%            |
| <b>TOTAL OTHER EXPENSES</b>  | <b>898,201</b> | <b>861,662</b> | <b>895,511</b> | <b>816,613</b> | <b>779,050</b> | <b>706,691</b> | <b>538,051</b> | <b>539,600</b> | <b>530,883</b> | <b>537,680</b> | <b>542,001</b> | <b>431,059</b> | <b>36,538 4.1%</b>     |
| <b>DEPARTMENTAL INCOME</b>   |                |                |                |                |                |                |                |                |                |                |                |                |                        |
| Dpt. Income (Profit)/Loss    | 1,911,749      | 1,787,341      | 1,949,214      | 1,877,307      | 1,848,416      | 1,799,518      | 1,778,984      | 1,894,746      | 1,826,524      | 1,903,314      | 1,742,114      | 1,925,632      | 124,408 6.5%           |

|                                     |                |                |                |                |                |                |                |                |                |                |                |                |                        |
|-------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------------|
| <b>MAINTENANCE</b>                  |                |                |                |                |                |                |                |                |                |                |                |                |                        |
| <b>PAYROLL EXPENSES</b>             | BUDGET 2019    | FORECAST 2018  | ACTUAL 2017    | ACTUAL 2016    | ACTUAL 2015    | ACTUAL 2014    | ACTUAL 2013    | ACTUAL 2012    | ACTUAL 2011    | ACTUAL 2010    | ACTUAL 2009    | ACTUAL 2008    | Var Bud-19 Forecast-18 |
| Maintenance                         | 238,868        | 209,511        | 203,743        | 207,284        | 238,866        | 252,866        | 248,141        | 250,143        | 308,639        | 438,069        | 455,222        | 471,033        | 29,358 12.3%           |
| Grounds                             | 121,364        | 112,444        | 119,722        | 148,554        | 139,150        | 147,576        | 155,011        | 155,579        | 143,878        | 193,005        | 181,967        | 159,500        | 8,920 7.3%             |
| Sewage treatment plant              | 10,025         | 10,010         | 10,010         | 12,440         | 23,640         | 23,640         | 23,640         | 23,640         | 23,640         | 23,640         | 23,640         | 9,984          | 15 0.2%                |
| Supplemental pay                    | 37,026         | 32,789         | 46,624         | 45,683         | 37,249         | 35,128         | 34,909         | 36,180         | 35,103         |                |                |                | 4,237 11.4%            |
| Employee Meals                      | 26,659         | 23,876         | 21,182         | 22,570         | 22,719         | 24,063         | 24,508         | 29,319         | 27,097         |                |                |                | 2,783 10.4%            |
| Bonus provision                     | 7,500          | 9,393          | 8,107          | 10,223         | 13,344         | 21,008         | 5,121          | -              | 964            |                |                |                | (1,893) -25.2%         |
| Employee housing                    | 51,000         | 50,566         | 48,562         | 56,043         | 55,517         | 61,471         | 56,415         | 67,504         | 76,813         |                |                |                | 434 0.9%               |
| Payroll taxes                       | 42,580         | 32,930         | 34,073         | 37,545         | 42,188         | 43,312         | 42,608         | 44,525         | 48,082         |                |                |                | 9,649 22.7%            |
| <b>TOTAL PAYROLL &amp; BENEFITS</b> | <b>535,021</b> | <b>481,517</b> | <b>492,024</b> | <b>540,343</b> | <b>572,672</b> | <b>609,064</b> | <b>590,353</b> | <b>606,890</b> | <b>664,215</b> | <b>654,714</b> | <b>660,829</b> | <b>640,517</b> | <b>53,503 10.0%</b>    |
| <b>OTHER EXPENSES</b>               |                |                |                |                |                |                |                |                |                |                |                |                |                        |
| Automobile                          | 8,100          | 6,596          | 4,465          | 8,330          | 15,022         | 19,703         | 15,872         | 14,526         | 10,057         | 6,747          | 9,242          | 4,847          | 1,504 18.6%            |
| A/C related                         | 15,000         | 11,098         | 29,024         | 22,543         | 37,202         | 19,455         | 18,180         | 31,463         | 38,871         | 37,837         | 20,505         | 31,713         | 3,902 26.0%            |
| Maintenance supplies                | 254,150        | 219,694        | 291,020        | 218,736        | 234,057        | 208,113        | 246,990        | 225,000        | 192,727        | 239,792        | 197,713        | 288,040        | 34,456 13.6%           |
| Building maintenance                | -              | 0              | 18,900         | -              | 0              | 0              | -              | 750            | 26,527         | -              | 5,186          | -              | (0) #DIV/0!            |
| Office supplies                     | 1,740          | 1,729          | 1,069          | 1,381          | 2,433          | 1,169          | 1,656          | 2,400          | 4,071          | 7,887          | 3,065          | 2,256          | 11 0.6%                |
| Uniforms                            | 9,800          | 9,797          | 8,267          | 7,845          | 7,230          | 7,599          | 16,769         | 12,500         | 3,825          | 5,618          | 5,992          | 2,769          | 3 0.0%                 |
| Painting & decoration               | 8,004          | 7,914          | 7,489          | 13,837         | 6,393          | 9,944          | 9,332          | 2,852          | 2,613          | -              | -              | 2,875          | 90 1.1%                |
| Electrical & bulbs                  | 18,000         | 7,633          | 18,975         | 23,147         | 15,507         | 25,059         | 20,055         | 26,991         | 17,808         | 19,138         | 17,312         | 22,453         | 10,367 57.6%           |
| Locks & Keys                        | 5,400          | 5,021          | 9,476          | 11,213         | 7,732          | 478            | 347            | 6,046          | 3,089          | 6,568          | 2,326          | 3,080          | 379 7.0%               |
| Hurricane                           | -              | -              | 0              | -              | -              | -              | -              | -              | -              | -              | -              | -              | - 0.0%                 |
| Elevator                            | 45,600         | 40,116         | 51,938         | 46,094         | 48,845         | 41,447         | 38,477         | 38,400         | 99,335         | 62,797         | 48,040         | 48,076         | 5,484 12.0%            |
| Garbage removal                     | 26,280         | 26,272         | 25,810         | 25,680         | 25,810         | 26,760         | 27,435         | 28,840         | 26,138         | 28,542         | 28,209         | 22,803         | 8 0.0%                 |
| Telephone                           | 1,680          | 1,248          | 1,608          | 1,302          | 612            | 1,807          | 468            | 393            | 816            | 1,927          | 1,991          | 2,135          | 432 25.7%              |
| Fire protection                     | 20,150         | 20,586         | 15,159         | 26,434         | 16,227         | 15,028         | 16,545         | 13,230         | 14,023         | 17,829         | 8,451          | 21,489         | (436) -2.2%            |
| Grounds & Landscaping               | 58,200         | 56,778         | 60,077         | 57,699         | 65,953         | 64,108         | 56,568         | 52,550         | 45,113         | 29,507         | 68,756         | 39,611         | 1,422 2.4%             |
| Other expenses                      | 1,800          | 5,780          | 8,260          | 8,180          | 9,890          | 8,296          | 12,542         | 39,085         | 35,407         | 13,455         | 10,306         | 17,644         | (3,980) -221.1%        |
| Sewage treatment                    | 160,000        | 158,497        | 102,343        | 103,466        | 107,913        | 116,446        | 111,929        | 145,865        | 116,907        | 95,505         | 112,408        | 133,970        | 1,503 0.9%             |
| <b>TOTAL OTHER EXPENSES</b>         | <b>633,904</b> | <b>578,758</b> | <b>653,882</b> | <b>575,886</b> | <b>600,826</b> | <b>565,412</b> | <b>593,165</b> | <b>640,891</b> | <b>637,326</b> | <b>573,148</b> | <b>539,504</b> | <b>643,761</b> | <b>55,146 8.7%</b>     |
| <b>DEPARTMENTAL INCOME</b>          |                |                |                |                |                |                |                |                |                |                |                |                |                        |
| Dpt. Income (Profit)/Loss           | 1,168,925      | 1,060,275      | 1,145,906      | 1,116,229      | 1,173,498      | 1,174,476      | 1,183,518      | 1,247,781      | 1,301,540      | 1,227,862      | 1,200,333      | 1,284,278      | 108,649 9.3%           |

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| SUMMARY | BUDGET 2019 | EORECAST 2018 | ACTUAL 2017 | ACTUAL 2016 | ACTUAL 2015 | ACTUAL 2014 | ACTUAL 2013 | ACTUAL 2012 | ACTUAL 2011 | ACTUAL 2010 | ACTUAL 2009 | ACTUAL 2008 | Var Bud-19 Forecast-18 |
|---------|-------------|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------------|
|---------|-------------|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------------|

**POOL & BEACH**

| PAYROLL EXPENSES                    | BUDGET 2019    | EORECAST 2018  | ACTUAL 2017    | ACTUAL 2016    | ACTUAL 2015    | ACTUAL 2014    | ACTUAL 2013    | ACTUAL 2012    | ACTUAL 2011    | ACTUAL 2010    | ACTUAL 2009    | ACTUAL 2008    | Var Bud-19 Forecast-18 |
|-------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------------|
| Pool & Beach                        | 157,871        | 156,099        | 143,321        | 149,687        | 159,140        | 180,114        | 154,152        | 142,020        | 147,960        | 144,955        | 130,210        | 149,225        | 1,772 1.1%             |
| Supplemental pay                    | 10,131         | 10,824         | 11,128         | 17,326         | 18,228         | 16,966         | 20,276         | 18,896         | 17,469         | 11,936         | 10,724         | 10,867         | (693) -6.8%            |
| Employee Meals                      | 12,314         | 12,193         | 11,449         | 10,910         | 10,045         | 11,379         | 10,001         | 11,551         | 11,162         | 10,316         | 8,125          | 13,306         | 121 1.0%               |
| Employee housing                    | 52,800         | 51,448         | 54,098         | 47,984         | 60,012         | 60,088         | 65,625         | 60,574         | 78,216         | 101,220        | 102,481        | 100,367        | 1,352 2.6%             |
| Payroll taxes                       | 18,155         | 15,791         | 15,164         | 16,484         | 17,049         | 17,788         | 16,045         | 16,373         | 15,332         | 15,388         | 6,184          | -              | 2,364 13.0%            |
| Allocation Management Co.           | (125,635)      | (123,177)      | (117,582)      | (121,196)      | (132,238)      | (143,168)      | (133,048)      | -              |                |                |                |                | (2,458) 2.0%           |
| <b>TOTAL PAYROLL &amp; BENEFITS</b> | <b>125,635</b> | <b>123,177</b> | <b>117,579</b> | <b>121,196</b> | <b>132,236</b> | <b>143,167</b> | <b>133,051</b> | <b>249,414</b> | <b>270,139</b> | <b>283,815</b> | <b>257,725</b> | <b>273,765</b> | <b>2,458 2.0%</b>      |

**OTHER EXPENSES**

|                             |                |                |                |                |                |                |                |                |                |                |                |               |                    |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|--------------------|
| Pool & beach supplies       | 93,000         | 85,591         | 90,841         | 99,090         | 79,271         | 72,448         | 45,835         | 26,513         | 46,050         | 37,188         | 37,683         | 39,792        | 7,409 8.0%         |
| Pool & beach umbrel. & furn | 3,000          | 632            | 6,226          | 3,120          | 5,035          | 2,341          | 12,783         | 5,322          | 10,013         | 26,539         | 26,147         | 2,463         | 2,368 78.9%        |
| Watersport supplies         | 12,000         | 11,345         | 11,873         | 9,035          | 11,897         | 10,771         | 6,654          | 12,019         | 5,921          | 5,322          | 6,354          | 8,390         | 655 5.5%           |
| Telephone                   | 600            | 290            | 306            | 335            | 374            | 571            | 379            | 174            | 141            | 536            | -              | 879           | 310 51.6%          |
| Uniforms                    | 4,500          | 4,337          | 6,049          | 10,092         | 8,571          | 6,270          | 3,460          |                |                |                |                |               | 163 3.6%           |
| Laundry                     | 345,337        | 345,192        | 305,615        | 276,497        | 253,409        | 245,114        | 256,210        | 156,713        |                |                |                |               | 145 0.0%           |
| Miscellaneous               | -              | 200            | -              | -              |                | -              | -              | 6,901          | 1,280          | -              | 1,400          | 504           | (200) #DIV/0!      |
| Allocation Management Co.   | (229,218)      | (226,098)      | (210,456)      | (199,086)      | (179,204)      | (168,563)      | (168,947)      | (147,392)      |                |                |                |               | (3,120) 1.4%       |
| Swimming pool chemicals     | 43,700         | 44,350         | 44,280         | 42,380         | 48,534         | 45,516         | 25,250         | 40,282         | 34,740         | 40,394         | 34,433         | 27,714        | (650) -1.5%        |
| Swimming pool repairs       | 9,200          | 2,333          | 9,156          | 9,757          | 8,480          | 4,889          | 4,784          | 6,169          | 7,630          | 8,751          | 2,859          | 5,525         | 6,867 74.6%        |
| Watersport repairs          | 2,850          | 2,615          | 975            | 5,936          | 1,608          | 3,474          | 1,652          | 6,230          | 2,533          | 5,442          | 5,431          | 7,293         | 235 8.2%           |
| <b>TOTAL OTHER EXPENSES</b> | <b>284,968</b> | <b>270,787</b> | <b>264,865</b> | <b>257,155</b> | <b>237,974</b> | <b>222,831</b> | <b>188,060</b> | <b>112,931</b> | <b>108,309</b> | <b>124,173</b> | <b>114,307</b> | <b>92,560</b> | <b>14,181 5.0%</b> |

**DEPARTMENTAL INCOME**

|                           |         |         |         |         |         |         |         |         |         |         |         |         |             |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------|
| Dpt. Income (Profit)/Loss | 410,604 | 393,965 | 382,444 | 378,351 | 370,210 | 365,998 | 321,111 | 362,345 | 378,447 | 407,988 | 372,032 | 366,324 | 16,639 4.1% |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------|

**COMMON AREA**

| PAYROLL EXPENSES                    | BUDGET 2019   | EORECAST 2018 | ACTUAL 2017   | ACTUAL 2016   | ACTUAL 2015   | ACTUAL 2014   | ACTUAL 2013   | ACTUAL 2012   | ACTUAL 2011   | ACTUAL 2010   | ACTUAL 2009   | ACTUAL 2008   | Var Bud-19 Forecast-18 |
|-------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|------------------------|
| Payroll & Benefits                  | 58,500        | 56,485        | 57,228        | 63,432        | 52,632        | 48,799        | 48,517        | 34,593        | 32,331        | 44,656        | 36,044        | 40,777        | 2,015 3.4%             |
| <b>TOTAL PAYROLL &amp; BENEFITS</b> | <b>58,500</b> | <b>56,000</b> | <b>57,228</b> | <b>63,432</b> | <b>52,632</b> | <b>48,799</b> | <b>48,517</b> | <b>34,593</b> | <b>32,331</b> | <b>44,656</b> | <b>36,044</b> | <b>40,777</b> | <b>2,500 4.3%</b>      |

**OTHER EXPENSES**

|                             |              |              |              |              |              |              |              |              |              |              |              |              |                       |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-----------------------|
| Cleaning supplies           | 4,500        | 8,500        | 4,500        | 8,500        | 8,500        | 8,899        | 3,960        | 3,810        | 3,600        | 3,600        | 3,600        | 3,600        | (4,000) -88.9%        |
| Purchase allocation         |              |              |              |              |              |              |              |              |              |              |              |              |                       |
| Miscellaneous               |              |              |              |              |              |              |              |              |              |              |              |              |                       |
| <b>TOTAL OTHER EXPENSES</b> | <b>4,500</b> | <b>8,500</b> | <b>4,500</b> | <b>8,500</b> | <b>8,500</b> | <b>8,899</b> | <b>3,960</b> | <b>3,810</b> | <b>3,600</b> | <b>3,600</b> | <b>3,600</b> | <b>3,600</b> | <b>(4,000) -88.9%</b> |

**DEPARTMENTAL INCOME**

|                           |        |        |        |        |        |        |        |        |        |        |        |        |            |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|
| Dpt. Income (Profit)/Loss | 63,000 | 60,500 | 61,728 | 71,932 | 61,132 | 57,698 | 52,477 | 38,403 | 35,931 | 48,256 | 39,644 | 44,377 | 2,500 4.0% |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|

**ENERGY**

| OTHER EXPENSES              | BUDGET 2019    | EORECAST 2018  | ACTUAL 2017    | ACTUAL 2016    | ACTUAL 2015    | ACTUAL 2014    | ACTUAL 2013    | ACTUAL 2012    | ACTUAL 2011    | ACTUAL 2010    | ACTUAL 2009    | ACTUAL 2008    | Var Bud-19 Forecast-18 |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------------|
| Electricity                 | 165,000        | 164,833        | 96,252         | 91,682         | 106,118        | 151,287        | 146,583        | 146,945        | 135,838        | 124,106        | 93,971         | 145,522        | 167 0.1%               |
| Water                       | 64,000         | 63,633         | 53,412         | 108,513        | 29,994         | 34,504         | 40,562         | 37,647         | 72,625         | 88,608         | 45,403         | 83,097         | 367 0.6%               |
| Gas                         | 40,000         | 39,738         | 41,953         | 38,118         | 48,902         | 41,627         | 34,495         | 55,619         | 3,447          | 3,447          | 3,447          | -              | 262 0.7%               |
| <b>TOTAL OTHER EXPENSES</b> | <b>269,000</b> | <b>268,205</b> | <b>191,617</b> | <b>238,312</b> | <b>185,014</b> | <b>227,418</b> | <b>221,640</b> | <b>240,211</b> | <b>211,911</b> | <b>216,161</b> | <b>142,822</b> | <b>228,620</b> | <b>795 0.3%</b>        |

**DEPARTMENTAL INCOME**

|                           |         |         |         |         |         |         |         |         |         |         |         |         |          |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|
| Dpt. Income (Profit)/Loss | 269,000 | 268,205 | 191,617 | 238,312 | 185,014 | 227,418 | 221,640 | 240,211 | 211,911 | 216,161 | 142,822 | 228,620 | 795 0.3% |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|