

Lawson Howell

Owner/ Operator
Sales and Service Professional

3341 Sewell Rd
Victoria BC V9C 3C5
(780) 860-5301
lawsonhowell@outlook.com

EXPERIENCE

Lucid Payments, Victoria BC —

June 2019- Current

I am currently working as commission only outside sales for a small Canadian owned and operated merchant services company.

Hondo Helps Pet Services— Owner

June 2019- current

Together with my dog Hondo, we provide behavior training and therapy for dogs that have trouble socializing with other dogs. Together Hondo and I work one on one with the dog without the owners present. We have found that working with an already trained dog works better for establishing long term habits of the dogs we train.

Go Auto Outlet— Sales and Customer Service

October 2013 - September 2016

Working with people to help them establish, improve or maintain their credit through the purchase of a vehicle. Maintaining good customer service and establish long lasting relationships with my clientele was the key to success in this fast paced field.

Ricoh Canada— Sales

September 2012 - September 2013

Territory manager for the Edmonton City Center. I worked with businesses to improve their document management systems.

As outside sales, I was responsible for maintaining my existing business partners, growing my business with new customers and working with IT Departments to implement software solutions.

General Oilfield Labourer— Grande Prairie AB

September 1996 -September 2012

I Started working in the oil industry just out of high school, for Kenting Hightower Drilling. I have worked with many companies, such as: Precision Drilling, Ensign Drilling, Beaver Drilling as a floorhand, motorhand and Derrick Hand on double and triple drilling rigs Doran Stewart Oilfield Services- Pipeline labourer, H.E.O, pipe fitters assistant

Savanna Well Servicing- Derrickhand on a joystick Double service rig, doing cleanouts and workovers.

United Safety Safety hand, installing remote H2S sensor equipment for underbalanced drilling operations in and around Fort Nelson British

SKILLS & ACHIEVEMENTS

5 years of B2B sales and customer service excellence.

Member of The Greater Victoria Chamber of Commerce.

Klemmer and Associates
Advanced Leadership
Training ~2009

Standard First Aid, PST/CSTS,
H2S, WHMIS, TDG, Ground
Disturbance lvl 2

Columbia. Worked on various rigs as H2S safety watch.

References available upon request