



KISHAN DHAMNANI

ABOUT ME

A sales & trading professional with 6 years and 6 months of work experience specializing in life-of-field Oil & Gas Solutions. My strengths are my enthusiasm, self-confidence, and proactive approach. I am looking for an opportunity where my skills can make a difference, and where I contribute towards a company's long-term vision.

CONTACT

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EXPERIENCE

Proserv ME FZE , Dubai

Oct 2015 - Aug 2019

Sales and Customer Service Advisor

- Lead the day-to-day operations of the Asset Enhancement Services team dealing in instrumentation, high-pressure tubings & fittings, high-pressure regulators and pressure test units. Key focus on profitability and cost control. Worked closely with the procurement and compliance teams
- Achieved trading revenue targets of USD 5 million by bringing in opportunities, converting leads and developing a large client base in the Oil & Gas industry across the MENA region
- Service clients with technical support and suggest the right products as per requirement for a wide range of instrumentation, high-pressure fittings, valves, and regulators
- Attending to customer queries and complaints in a professional manner
- Coordinate with customers to ensure desired logistics objectives, priorities, and schedules are met and communicated to management
- Work on weekly reports for enquiry conversion rates, future predicted sales and other reports as required

Synergy Technical Supplies , Dubai

Feb 2013 - Aug 2015

Sales Executive

- Outdoor sales for a trading company dealing in oil & gas tubings , fittings , and instrumentation
- Promoted pneumatics, hydraulic, & HP products to end-users. Able to identify different thread types

SKILLS

- Sales & Trading (Inside, Outdoor)
- Customer Support & Product Consulting
- Logistics & Last-Mile Management
- Competitive Procurement

COMPUTER SKILLS

- Quick book
- Microsoft Dynamics Axpata 12
- Tally
- Proficient in Microsoft office suite

HOBBIES & INTEREST

- Cricket
- Music
- Technology
- Cars

EDUCATION

BBA Finance & Banking

2011

St. Aloysius' College, Jabalpur

REFERENCES

Avin Yadav

Manager - Proserv

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