

Céline CARMENT
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Professional profile

A successful professional with a wealth of transferable skills gained in project management in the field of renewable energy. Proven success as a team leader, achieving complete satisfaction of stakeholders and growth of team members.

Aiming to broaden and enrich my knowledge and practice of project management, leadership and mentoring. Seeking a responsible job with an opportunity for professional challenges.

Skills

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|---------------------|--|---|
| Hard skills: | <ul style="list-style-type: none">• Over 10 years experience as a project manager• Negotiated with project stakeholders• Managed teams and projects• Efficient communicated | <ul style="list-style-type: none">• Taught and tutored• Customer relationship• Business planning• Bilingual French - English |
| Soft skills: | <ul style="list-style-type: none">• Self-motivated• Organised• Leadership capacity | <ul style="list-style-type: none">• Problem solving skills• Interpersonal skills• Creative |

Professional Experience

- **Lift operator,**
Vail Resort, Whistler Blackcomb BC,

Keys responsibilities:

 - ✓ Provide excellent customer service and create positive memories for the guests
 - ✓ Operate the assigned lift safely and efficiently
 - ✓ Provide physical assistance to guests as required
 - ✓ Maintain all operational aspects of the assigned lift – ramps, mazes and signs

2019

- **Bid manager – Local authority and public affairs,**
ENGIE Cofely, Strasbourg, France
(multinational specialized in energy and environmental efficiency services, 90 000 employees)

Key responsibilities:

 - ✓ Manage RFP's submission, including but not limited to :
 - Budget proposals, Technical requirements, project scheduling and project reporting
 - Relationship with internal and external key stakeholders
 - Relationships with customers (incl. RFPs presentation)
 - Subcontractors and in-house teams
 - ✓ Develop and implement key projects in heating networks
 - ✓ Support local agencies by preparing and assisting in the submission of state subsidy requests

Key achievements:

 - ✓ 2 wins out of 3 submissions :
 - One project generating 1,5 M€ turnover per year for 6 years
 - One project generating 3 M€ turnover per year for 20 years

2016 – 2018

- **Commercial Manager, Wind and solar energy,**
ENGIE Green, Montpellier - Nancy, France
(subsidiary of multinational specialized in wind and solar farm development, construction and operation – marine, offshore turbine and floating turbine farm development - 92 employees)

Key responsibilities:

 - ✓ Develop business, whether through partnerships or new initiatives (identify new sites for wind and solar farms implementation)
 - ✓ Lobbied with landlords and local authorities
 - ✓ Submit RFP
 - ✓ Build, develop and manage relationships with key stakeholders (clients, landowners, partners, and projects team)

2012 - 2016

- ✓ Build internal and external networks
- ✓ Manage financial, legal, technical staff, and contractor resources
- ✓ Lead, direct and mentor less experienced team members

Key achievements:

- ✓ 1 windfarm building permit obtained: 12 MW
- ✓ 1 solar farm building permit obtained: 13,3MW
- ✓ New windfarm projects identified: 150 MW

• **Head of windfarm project development department,
Ecovent, Strasbourg, France**

2008 - 2012

(Small company specialized in wind and solar farm development - 15 employees)

Key responsibilities:

- ✓ Plan, develop and implement commercial plans and strategies around the renewable energy portfolio
- ✓ Develop business (identifying new sites for windfarms implementation, lobbying with landlords and local authorities, getting the building permits' authorization)
- ✓ Drive due diligence
- ✓ Sale building permits to 3rd party to implement their windfarms
- ✓ Build, develop and manage relationships with key stakeholders (clients, landowners, partners, and projects team)
- ✓ Build internal and external networks
- ✓ Manage financial, legal, technical staff, and contractor resources
- ✓ Lead, direct and mentor less experienced team members

Key achievements:

- ✓ New windfarm projects identified by the team: 234 MW
- ✓ 3 windfarm building permit sold to investor: 23,2 MW (turnover: 51 M€)

• **Assistant to the head of environment department Director,
Saint-Avold municipality, France,**

2006 - 2008

(Management of rubbish collection and green spaces, awareness and communication actions in favor of environment protection - 36000 inhabitants – 350 employees)

Key responsibilities:

- ✓ Manage technical, administrative and financial aspects of projects
- ✓ Plan, Design and Launch of public campaigns to raise awareness on environmental topics
- ✓ Write RFP

Key achievements:

- ✓ Write RFP and analyze the suppliers bidding of European Union Public procurement for the city cleaning : Cost of 480k€ per year

Education

• **French equivalent to a Bachelor's degree "environment town and country planning"**

2005

Metz University, France,
(Maîtrise Sciences et Techniques, Aménagement du Territoire et Environnement)

• **Computer skills:** Pack Office, MapInfo, Windpro, MS Projects,

• **Languages:** **English:** fluent - **French:** mother tongue

• **Volunteering experiences:**

- ✓ Les Jardins de la Montagne Verte, Strasbourg, France, 2018
- ✓ Yoga retreat center, HelpX, Read Island, Canada, 2019
- ✓ Within Canadian families, HelpX, Abbotsford BC and Squamish BC, Canada, 2018

References