

Professional Profile:

A dynamic aerospace professional with measured results in managing large complex programs and services. People and project leader with experience leading change through lean process improvements of complex manufacturing processes. Work authorization in both Canada and US.

Oct 2018 – Present

Siemens Mobility Inc.

Project Manager

Manage the launch of a new Light Rail project for the new Orange County Streetcar. Utilize Siemens PM tools to ensure project is on schedule and budget to meet our customers expectations. Total project cost with options has the potential of \$250M in revenue for Siemens.

- Lead project managers for Engineering, Commercial, Quality, Operations, Customer Support, Commissioning and Sales.
- Manage CRM system to allow for seamless reporting of project management and commercial program status.

2011 – May 2018

Gulfstream Aerospace Corporation (GAC) - Lincoln CA

2016 – May 2018

General Manager / Director

Accountable Manager Gulfstream California Inc., FAA 145 repair station – FAA/EASA/CAAC

- Lead site P&L and team of 60 employees generating annual revenue of \$85M for GAC ('17)
- Develop short and long term budget strategies that exceeded financial targets. Lead sales and marketing teams to ensure business development targets are achievable and obtained.
- Manage \$35M in inventory and global spare parts support through 24 hour AOG call center supported by a wide range of OEM partners.
- Identify and drive new business strategies and maintain existing agreements with OEMs and supplier partners.
- Deliver on strategic marketing plan through partnering with customers and OEMs that realized a 100% increase in volume during 2014-2018.
- Lead customer service and sales team supporting high profile Gulfstream operators.
- Implement and sustain a safe work environment for employees working to strict safety requirements. Lead GAC QPulse safety-reporting system. 0 LTI days between recordable events exceeding 1,500 consecutive days.

2011 – 2016

Operations Manager, Gulfstream-California Inc., 145 Repair Station FAA/EASA/CAAC

- Manage team of 40 employees delivering \$80M in annual revenue to GAC.
- Lead coordination meetings with 5 key OEM partners: Honeywell, UTC, GE, Meggitt and Esterline Mason. Developed solutions to key reliability drivers for GAC aircraft by coordinating solutions with OEM partners.
- Partner with Federal, State and City organizations FAA, OSHA, NTSB, City and State air quality and compliance.
- Coordinate repair development and modification of Gulfstream electronic/mechanical systems/avionics repairs with five OEM partners. Integrate new complex avionic repair lines coordinated with aircraft and systems life cycle management solution

2005 - 2011

Pratt & Whitney Canada – Longueuil, QC Canada

Project Engineer Advance Design and Service Engineering

- Lead advanced design project teams to deliver new engine programs for Military and commercial aircraft OEMs.
- Lead PMTs to resolve fleet reliability concerns for existing engine programs.
- Manage US Government commercial engine programs including USAF JPATS trainer program.
 - ITAR Lead - Received P&WC President's Award for the support of USAF root cause and corrective action implementation in coordination with USAF, USN and NATO armed forces.
- Leverage the use of MS Projects, CRM, SAP and MS PowerPoint to manage and communicate with internal and external teams.

Manager - Supplier Quality

- Lead team of Quality Engineers delivering 50% of all P&WC product to production and aftermarket parts support. Ensure product delivery is in line with government contracts and TC holder airworthiness agencies.

- Oversee and lead supplier deliveries for components to P&WC meeting AS9100, USG contracts and FAA part 21 product standards. Lead DQCR feedback to manufacturing engineering teams and SQAR action plan resolution.
- Present weekly the status of root cause investigations and reliability metrics to P&WC executive teams.

2000 – 2005

Standard Aero - Salt Lake City, Utah (SLC)

Director of Customer Programs, Regional and Commercial Airlines

- Lead team of 10 customer program managers in five countries overseeing Standard Aero large airline fleet engine overhaul programs.
- Develop new strategies to win \$300M annual revenue in partnership with three OEMs through five business units located in three countries. (PWC, HON and GE)
- Expand program management team from four to ten and lead revenue programs through development of complex airline repair and overhaul agreements.
- Manage SkyWest Airlines engine program for all main engine EMB 120, CRJ and APUs.
- Establish path for Standard Aero to win GE engine overhaul program and HON APU overhaul programs by teaming with OEMs and multiple regional airlines.
- Leverage use of CRM, PowerPoint, MS Projects and SAP to ensure projects were delivered on time and on budget.

1994 – 2005

Pratt & Whitney Canada Engine Services

Regional Sales Manager and Technical Support

- Effectively market the engine services for P&WC Engine Services in the western region.
- Utilize and maintain the P&WC CRM tools to cultivate existing customer base and grow into new markets.
- Own the proposal and bid process for all customer support efforts for support of P&WC engines in the field.
- Perform maintenance and overhaul of all P&WC engines operated by customers in the western united states.
- FAA 145 Repair Station technician with inspection authorization.
- Provide maintenance support of operators not limited to: on wing troubleshooting, engine inspections and repairs, engine changes, inflight operational analysis and trend monitoring

Education & Professional Development:

BS Aviation Maintenance, San Jose State University School of Engineering

Standard Aero strategic leader development program

Pratt & Whitney Canada Leadership Development program

Pratt & Whitney Canada Program and Project Management

UTC ACE Practitioner (Similar to Six Sigma Black Belt).

Certifications

PMP certification planned for Q3 2019

Six Sigma Green Belt

FAA: Private Pilot SEL Instrument

FAA: A&P Mechanic

FCC: Radio Operators License