
KEVIN HARASYMCHUK

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Regina, Saskatchewan
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CAREER PROFILE

A strong motivator and team player with effective leadership, communication, decision making, problem solving and interpersonal skills, together with a bottom-line corporate focus and a results-driven attitude.

Key areas of expertise include business development and growth, event management, contract negotiation, development, presentation, and execution.

EDUCATION AND AWARDS

Saskpolytechnic

Moose Jaw, Saskatchewan

- Graduate April 26, 2019

University of Saskatchewan

Saskatoon, Saskatchewan

- 1995 to 1996 completed one year in Arts and Sciences

ED Feehan High School

Saskatoon, Saskatchewan

- Graduated Grade 12, June 1994

Coca-Cola Refreshments

Saskatoon, Saskatchewan

2008 to August 2016

- Numerous Awards for Trade Execution and Brand Penetration
 - FSOP, October 2013
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PROFESSIONAL EXPERIENCE

Orano; McClean Lake, Saskatchewan

Instrumentation Student (8 months term position) 2018 – 2018

- Worked 7days In/7 days out
- Perform daily instrumentation preventative maintenance routines. Specifically, the installation, replacement, calibration and standardization of pH probes and Orp probes. Calibrate, troubleshoot and repair Drager personal monitors. Assist journeyman instrumentation technicians with troubleshooting and repairing valves, actuators, level transmitters, pressure switches.
- Developed a more efficient procedure for daily pH and Orp probes. Tasked with re-writing the work instruction procedure for how pH probes and Orp probes duties are to be completed going forward each day.
- Ability to effectively plan an efficient workday by completing all assigned duties/jobs for each day.
- Effectively identify safety hazards in the work place and perform safe work procedures.
- Learn Delta V DCS, PLC operations (Schneider), Hart protocol, Auto Cad

- Will Graduate from Saskpolytechnic in April 2019 with Technologist Diploma

Coca-Cola Refreshments Canada; Saskatoon, Saskatchewan

Full Service Supervisor

2012 – 2016

- Staff, develop, manage and supervise the daily activities of full-service drivers (8 direct reports), ensuring driver productivity and route schedule adherence. Daily functions include issuing keys, money bags, change funds, accountability summary reviews, route reviews, daily accountability, delivery, meter and daily cash variance reports by driver.
- Perform mechanical repairs and reprogram vending machines in the field.
- ability to plan, develop and manage a \$5 million territory daily with a keen focus on balancing volume and profit.
- Manage and review full service key business initiative's (cash yields, fill rates, scheduled/made/filled, etc.), local risk management issues.
- Promotes safety always (compliance with CCE, OSHA, and DOT policies, standards, regulations, and guidelines)
- Fill in as distribution supervisor, train, evaluate and develop team members. Ensure adherence to safety procedures, delivery standards, efficiencies and regulatory requirements

Selected Accomplishments

- OHS Safety Officer Level 1
- FSOP Award, October 2013

Coca-Cola Refreshments Canada; Saskatoon, Saskatchewan

Account Development Manager

2008 – 2012

- Develop, maintain and grow account volume and gross profit within an assigned territory.
- Execute and close sales calls, focused on value-added selling activities in specified accounts. Execute LOS, sell and implement campaigns, and sell promotional programming.
- Support contract renewal negotiations as requested.

Selected Accomplishments

- Craven Country Jamboree Event Management 2006-2013
- Saskatoon Jazz Festival Management
- Numerous Awards & Incentives for Trade Execution and Brand Penetration 2006 – 2012
- Selected by CCR to be a Vancouver 2010 Olympic Torchbearer in Vancouver, BC 2010

JNK Landscaping

2010 – 2015

Owner/Operator

- Managing and building complex upscale residential and commercial landscape construction projects per blueprints and specifications;
- Overseeing and coordinating crews, trades and support professionals to achieve project objectives on-time, on-budget and with minimal waste
- Coordinating materials, timelines and managing client expectations/experiences to promote satisfaction; invoicing and collections

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| Professional Salon Services
Account Manager | 2003 - 2008 |
| <ul style="list-style-type: none">• Managed territory with annual sales of \$450,000 | |
| Westfair Foods
Manager | 1996 – 2003 |
| <ul style="list-style-type: none">• Managed several stores throughout western Canada• Managed up to 70 employees' | |

VOLUNTEER EXPERIENCE

- Western Canada Montreal Canadiens Fan Club
Saskatoon, Saskatchewan
- Participate in benefit games/fundraisers to help communities raise funds for various worthwhile projects or community members in need of assistance
 - Participate in coaching hockey to inner city youth

COMPUTER SKILLS

- Microsoft Office
- Word, Outlook, Excel, PowerPoint
 - Visual basics programming, Auto Cad
 - Database Systems Developed for Internal Specific Business Applications
 - SAP, BASIS, BOSS, Margin Minder

Interests and Hobbies

- Enjoy playing hockey, ball hockey, slow pitch, racquet ball, weight lifting
- Bird Hunting, clay pigeon target shooting, deer hunting
- Daily walks with my two dogs

REFERENCES

Jason Lozinsky
Mill Maintenance Supervisor
McClean Lake Operation, Sk
1-306-633-1495 cell: 1-306-281-2004
Jason.lozinsky@orano.com

Dylan Kesslering
Instrumentation Journeyman
McClean Lake operation, Sk
1-306-640-8331
Kesslering.dylan@hotmail.ca

REFERENCES

Travis Jeffery
Millwright/Machinist Lead Hand
McClean Lake Operation
1-306-540-5684

Real Poisson
Instrumentation Journeyman
McClean Lake operation, Sk
1-306-747-1766

Wayne Chura
Warehouse Manager Coca-Cola
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