

Asim Nawaz Rajput
Project Engineer - Professional Field and OEM Maintenance

ASIM NAWAZ

D.O.B MAY 29, 1986
DAMMAM, K.S.A

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Project Execution Team Leader, Project Support Specialist

FORMAL EDUCATION

AL Majd Int'l School
Dammam

CERTIFICATED: "O" LEVELS
& "A" LEVELS WITH "A"
Grades

Education Certificates:

EXCELLENT BUSINESS
DECISIONS MAKING

INTERMEDIATE
(ADDITIONAL MATHEMATICS &
BUSINESS STUDIES)
2004-2006

5 YEAR HIGHER SECONDARY
SCHOOL & COLLEGE
CERTIFICATES (PAKISTAN)

Valid driving license

Valid Iqama

Valid US Visa

Can transfer on demand

Basic Info:

- Living in KSA since
20years
- Good and professional
in Speaking, Learning,
Writing in Arabic
Language.

CORE SPECIFICATIONS

Highly motivated Marketing professional/Business Analyst offering...

- ✓ Maintenance and support professional with a diverse experience in handling workshop and field repair/maintenance with two of the Leading OEMs in their respective businesses. **Over 10 years** of exceptional track record in delivering techno-commercially successful repair and maintenance initiatives on OEM and other OEM rotating and reciprocating equipments.
- ✓ Strong understanding of many industries, OIL & Gas, Petroleum & petrochemical refineries, finance, banking. Able to take ideas from conception to completion.
- ✓ Outstanding communications skills and strong leadership abilities.
- ✓ Ability to penetrate and develop new markets and business opportunities.
- ✓ Extensive experience in the Project Execution and Project Management, with the promotion and sales of diverse product lines and services.
- ✓ Able to identify market opportunities, develop client relationships, negotiate with sales terms for winning of Project Bidding, close, coordinate and expedite the sale.
- ✓ Project Management background involves exceeding revenue goals consistently throughout multiple industries, cold calling and initiating contacts, developing interactive business relationships, utilizing consultative selling techniques, and creating persuasive account strategies to sell customized products and services in a competitive marketplace
- ✓ Skills are developed in promotional advertising and media management.
- ✓ Incorporating managerial skills, technical knowledge, and the ability to oversee large numbers of employees.

TECHNICAL SUMMARY

- SAP GUI HANA –
- Nexus
- Project Claim Management
- AIMS
- Microsoft Office Applications
- Microsoft Project
- SAP HANA
- Maximo
- Siemens Engineering System
- TCTP Tools Software
- Engineering solution Software
- Windows Server 2000, 2003

CAREER SUMMARY

PROFESSIONAL CAREER SUMMARY

OEM Maintenance Workshop Supervision: Responsible for Commercial & technical supervision, planning and execution management of shop overhauls, repairs and refurbishment of Rotating Equipment, predominantly Specialty Multistage Centrifugal Pumps. Preparation of procedures and documentation for qualification of new repair processes. Review and update shop travelers for requirement of component inspection and repair to the latest engineering requirements. Resource planning and scheduling of the service operated equipment, workshop overhauls. Provide workable estimates to Marketing/Proposals for preparation of competitive bids for non-standard overhaul/repair offerings. Manage triple constraints (scope, cost, time) effectively for a successful techno-commercial delivery, meeting or exceeding the customer expectations.

Field Service, Planning and Execution: As a Field Service Project Engineer, responsible for routine and forced outage maintenance of an Industry Leading Power Generation OEM/ Non OEM Business. Planning and hands on execution of a variety of major overhauls on multiple reciprocating engines and steam turbines as per OEM maintenance procedures and service documentation. Support team members on the erection/installation and commissioning team of a 200 MW Reciprocating Engine based Independent Power Plant and tasked with installation and commissioning of HRSGs and Single Cylinder, GE Steam Turbines with associated auxiliaries.

Summary of Acquired Skills:

- ✓ Skilled in planning, managing and executing tough full-scope maintenance initiatives keeping the schedule and cost constraints.
- ✓ Site resource management. Conversant with optimizing manpower resource assignment to successfully obtain specific outputs and efficiently attain task objectives.
- ✓ Ability to prepare and provide express cost estimates for preparation of customer proposals.
- ✓ Profound knowledge of the modern day tooling for assembly and disassembly of mechanical equipment.
- ✓ Excellent ability and experience to handle customer and effectively manage customer expectations.
- ✓ Well versed with the domain jargon to comprehend, explain and sort out a resolution to the customer technical issues internally with colleagues from different functional backgrounds.
- ✓ Composure and ability to lead represent and defend company interests in customer meetings.
- ✓ Conversant with the contemporary commercial conditions prevalent in Service Projects with ability to interpret and gauge potential impact on the company.

EDUCATION

Bachelors of Administration:

Punjab Group of Colleges & University in Lahore (FY 2007 – 2010)
University of Management & Technology.

Diplomas:

University of Punjab in Mechanical Engineering Fields: - (FY 2010 – MAY 2012)

ENGINEERING TRAININGS & CONFERENCES

- ✓ **Product Training on Siemens Steam Turbines SGT 500/600/800.]**
- ✓ **Operation & Maintenance Training on Compressor.**
- ✓ **(PMA) Project Management. (PM@ SIEMENS)**
- ✓ **(PMPLS) - Managing Projects Successfully – (PM@ Siemens).**
- ✓ Risk Management Training.
- ✓ Team Development Training (PM,CPM,QMIP,PMC)
- ✓ BSCM – Logistics & Supply Chain Management Training.
- ✓ Leadership Skills for Supervisors – Communication Coaching & Conflict.
- ✓ Microsoft Project Professional – 2010
- ✓ Global Compliance Training Global bribery AND Corruption Awareness.
- ✓ Siemens Information Technology and the chief information security officer Training.
- ✓ Business conducts guidelines.
- ✓ Siemens Energy EHS Trainings for EHS Awareness.
- ✓ EHS – Zero Harm Culture Training for Energy & Power Generation Employees.
- ✓ Export Control & Customs Awareness Training.
- ✓ Protection against Social Engineering.
- ✓ ECC Qualification Trainings.

SOFTWARE SKILLS & MANAGEMENT TOOLS

- ✓ Microsoft Office Applications
- ✓ Microsoft Project
- ✓ SAP HANA
- ✓ Maximo
- ✓ Siemens Engineering System
- ✓ TCTP Tools Software
- ✓ Engineering solution Software

PROFESSIONAL EHS – Experience

- Member of EHS Committee in Middle East @ Siemens.
- Achievement in EHS.

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- SAFCO T/A 2015 , 2017
- Best EHS Employee of Month Certification from Siemens in 2017.

PROFESSIONAL EXPERIENCE - DETAILS

ISCOSA – SIEMENS Co. (Saudi Arabia) LLC, Dammam, Kingdom of Saudi Arabia

BA Team Leader /Project Support Specialist / Mechanical Project Engineer

December 2012 to date April 2018.

As a leading Company in Kingdom of SAUDI ARABIA, **Siemens** provides a wide range of products and services for engineered, configured, and standard pumping solutions, as well as essential auxiliary equipment such as monitoring and controlling systems, compressors and others.

Siemens (Saudi Arabia) LLC; a fully owned Siemens subsidiary, serves as a Service Platform for OEM and other Non OEM Machines installed in the vibrant oil and gas, upstream and downstream industry. SPSA is equipped with a state-of-the-art mechanical workshop making it a service centre of choice for Saudi Aramco, SABIC, TASNEE, SEC, SWCC and other petrochemicals and power utilities in the Kingdom. SPSA particularly focuses on servicing/overhauling specialty on Rotating Equipments of complex design and construction.

Workshop Production Operations Management:

- Resource Planning and Execution Management of Mechanical Workshop Overhaul, Repair and Refurbishment Business, including but not limited to:
 - OEM and other OEM Multistage Centrifugal Pumps Shafts Integrity Inspection, Dimensional and Run-out Checks, Correction and Repairs.
 - OEM and other OEM Pump Impellers Integrity Inspection, Repairs and Machining.

HIGHLIGHTS on Career:

- Siemens HQ at US ORLANDO Invited to give “ Best Employee Performance Award from in 2014”.
- Best EHS Representative Team Member Award by Siemens EHS Regional Middle East.
- Best Customer Winning Award for Company on FY 2014, 2015, 2016.
- Best Performance Award from “TASNEE” Customer for Managing Project on with Zero Incidents.
- Best Project Managing Awards from SABIC Customers.