



Oceanside Marketing AGM June 2014

Management Updates



Updates

- Previously owned rigid tender Nautica Nano rescue boat
- Additional beach and pool umbrellas & bases, tables and beach folding chairs received





2014 Bedding - updates

- 5 samples tested from 3 suppliers – reviewing products with 2 more suppliers
- Looking for best WOW factor – resort bedding
- Duvets, Duvet covers and pillow shams selections are completed
- Pending – Bed Scarf, decorative pillow and bed skirt

Continuation of Low Season Projects

Patio frames replacements



Water Heater replacements





Continuation of Low Season Projects...*continued*

Air Conditioner replacements — from R22 to new R410a

Air Conditioner dryer replacements



Continuation of Low Season Projects...*continued*

Sliding Glass door track roller replacements





Continuation of Low Season Projects...*continued*

Brown interior wicker chair refurbishing and White wicker patio furniture cleaning, replacement upholstery to be added.





Continuation of Low Season Projects...*continued*

Entry door blinds – have been finalized and are being made in USA through Hunter Douglas maker. Local supplier and installer.






Other areas we are working on...

- Sofa sleeper replacement sourced
- Adding LED lighted make-up mirrors to enhance bathroom in line with 4 star expectations
- Continuing to source bedside rugs through hotel supplier – New Distributor AVENDRA to come online soon. This will help greatly in sourcing hotel/resort FFE
- Annual charges China, Glass and Flatware
- 2015 – sourcing new beach chaise and chairs model and style
- 2015 – seeking bids for living room, bedroom, kitchen floor tile to travertine renovation

The Sands

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Miami resorts, Hawaii vacation and more deals

Originally published: June 11, 2014 1:10 PM
Updated: June 12, 2014 10:26 AM
By THE WASHINGTON POST



The Hyatt Regency Maui Resort and Spa is offering a family package on the Hawaiian island with savings of nearly \$1,000. (Credit: The Hyatt Regency Maui Resort and Spa)

RELATED HOTELS & RESORTS

Save more than 25 percent with a beachy deal at two **Ritz-Carlton** in Miami. The Tale of Two Beaches promo starts at \$1,599 for two guests and includes a night at the Ritz-Carlton in South Beach and a night at the Ritz-Carlton in Key Biscayne; two oceanfront lunches (at Dilido Beach Club and Calma Beach); beach chair and umbrella rentals; Art Deco walking tour; tickets to the Bill Baggs State Park; beach bag and towel gift; and transportation between the two resorts.

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CARIBBEAN TRAVEL NEWS

Then and Now: Vintage Travel Photos of Jamaica and St. Thomas (SLIDESHOW)
Recently Keith Hyatt, a third-generation travel agent based in New York City with Travel, sent us a collection of travel photos that offer a peek at an earlier age of travel.
[Read More](#)

IHG Completes Renovation of Aruba Holiday Inn Intercontinental Hotels Group (IHG) has announced the completion of renovations of the Holiday Inn Resort Aruba - Beach Resort and Casino. The property is on Palm Beach.
[Read More](#)

Sunail Extends Antigua Charter Season Through July
Due to popular demand, Sunail has announced that it will extend the season at their base in Antigua through July 2014.
[Read More](#)

Dominican Republic Sponsors People on Espana's "50 Most Beautiful" Event
The Dominican Republic Ministry of Tourism sponsored People on Espana's "50 Most Beautiful" issue gala at New York City's Capitale on May 12.

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- **What You Need to Know About the Dutchmaster Boycott**
- **Carnival Cruise Lines Offers "Fun Games" as Part of the Carnival Passport Travel Agent Learning System**
- **Stat: Nearly 90 Percent of Americans Plan Summer Travel**

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THE SANDS AT GRACE BAY

The Sands at Grace Bay Offers Special Deal for "Race for the Conch" Weekend

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The Sands at Grace Bay is offering a special fourth night free deal that is valid for travel over the Fourth of July holiday weekend, which also coincides with Turks & Caicos' annual "Race for the Conch" open-water swim race scheduled for July 5, 2014.

The resort encourages all guests to participate in the child and adult "Race for the Conch" swimming competition, by providing free transfers to/from these family-friendly race events that occur during Independence Day weekend.

The Sands at Grace Bay's Fourth Night Free promotion is valid for new bookings made on all room categories at the Sands at Grace Bay, for consecutive stays of four nights or more started and completed through December 20, 2014. The free night is not transferable or redeemable for cash, and is not applicable for groups. Use promo code "4NF2014."

In addition to receiving a Fourth Night Free, The Sands at Grace Bay offers the following freebies for guests to enjoy during their summer stay: complimentary use of watersports equipment - including kayaks, windsurfing equipment, stand-up paddle boards, snorkel gear and Hobie Cats; bicycles for island exploration; a Tuesday Manager's cocktail party, three free-form swimming pools, a tennis/basketball court, and more. Plus, guests who book a stay over the Fourth of July weekend will receive free shuttle transportation to/from the exciting open-water swim race event: taking place on Saturday, July 5 along Grace Bay Beach.

The "Race for the Conch" is an annual open-water charity swim race held in Providenciales that is open to all competitive and recreational swimmers. With world-class swimmers in attendance, race funds support local reef protection and children's charities. The three main events consist of a half-mile, 1-mile and 2.4-mile race along Grace Bay Beach. There is also a 100 meter children's "Race for the Conch" for swimmers twelve years and younger, which is free of charge and parents can sign up for on the day of the race. This year, there is a new half-mile "paddle for the Conch" stand-up paddleboard race immediately following the swim race events.

Visit www.ecosawim.com and www.thesandsatgracebay.com/blog/an-introduction-to-the-sport-of-open-water-swimming/.

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- **What You Need to Know About the Dutchmaster Boycott**
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DEAL DATES: MAY 15, 2014 - DECEMBER 20, 2014

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Business & Finance

Harting Group Announces Awards Received by Its Two Turks & Caicos Resort Properties at CH&TA's CTM

Construction Commences on Third Turks & Caicos Development Project, The Shore Club on Long Bay Beach

Providenciales, Turks & Caicos - The Harting Group is delighted to announce the most recent awards received by its two Providenciales, Turks & Caicos resort properties that were presented on January 12th, 2014 during the Caribbean Hotel & Tourism Association's (CH&TA) Caribbean Travel Marketplace (CTM) in Montego Bay, Jamaica. The Sands at Grace Bay received Expedia's Top Partner Award for Turks & Caicos and the Regent Palms Turks & Caicos received Classic Vacations' 2013 Classic Caribbean Independent Hotel of the Year Award.

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by the Condé Nast Traveler's Readers' Choice Awards and the Regent Palms Turks & Caicos was named the #1 Turks & Caicos Resort according to Travel + Leisure's 2013 World's Best Awards.

In January 2014, construction commenced on The Harting Group's third Turks & Caicos development project, The Shore Club on Long Bay Beach. Once completed, The Shore Club will be a low-density resort community that will feature 38 two and three bedroom condos in two low-rise buildings, and six luxury villas. For more information on The Harting Group, visit www.hartinggroup.com

About The Sands at Grace Bay:

The Sands at Grace Bay is situated on the world-renowned 12-mile crescent of powdery white sand known as Grace Bay Beach. Named one of the "Top 15 Resorts in the Atlantic" by the Condé Nast Traveler's 2013 Readers' Choice Awards, this gracious, family-friendly 114-room resort offers accommodations in studios and 1-, 2- and 3-bedroom suites ranging from 1,000 to 1,600 square feet, all of which combine comfort-focused amenities and spectacular natural surroundings. Suites also come with fully equipped kitchens appointed with stainless appliances, dining and living room areas, private balconies, washer/dryers and more. The Sands at Grace Bay is the home of Hemingway's Restaurant and Bar - a legendary beach-side venue and local favorite - where guests can enjoy gourmet selections and island specialties seven days a week. Spa treatments by Spa Tropique are also available

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Topic:

Hotel NewsWire Top Pick

Non-Compete Agreements: What Are They? Who Should Sign Them? Why Would You Use Them?
 Michael Egan, Counsel, Fisher & Phillips LLP

Restrictive covenant agreements can be a powerful tool for a company that wants to protect its most valuable information and relationships. However, there are major state law variations that impact what an employer can do with these contracts. Additionally, an employer needs to take a hard look at both the interests that it is trying to protect and the employee who will be signing the agreement before rolling them out. If assessed honestly and accurately, a simple question should guide the process: What can the employee do to harm my business if he/she chooses to join a competitor? [Read more.](#)

ACQUISITIONS & HOTEL OPENINGS
 Carmel Valley, California's 57-room Bernardus Lodge Acquired by Ensemble Hotel Partners

ACQUISITIONS & HOTEL OPENINGS
 Swiss-Belhotel International Adds to Its Global Empire with Grand Opening of Swiss-Belhotel Balikpapan

APPOINTMENTS & PROMOTIONS
 Stacey Edinger Appointed DoS&M for the 802-key Hyatt Regency San Francisco

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 Dual-branded Hilton Opens in Oklahoma City, OK

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 Blueprint RF Selects Terrence Mitchum as VP of Operations

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Taking the Kids – an all-inclusive vs. beachfront condo in Turks and Caicos

By Eileen Ogerta / Published January 24, 2014 / FoxNews.com



AAH ... the blessed sunshine, the white sand beach that stretches for 12 miles, the happy parents and giggling kids building sandcastles and playing.

That's right. It may be mid-January but Turks and Caicos' famous Grace Bay Beach is packed with families, most with younger children, including many toddlers, babies and preschoolers, who especially enjoy the calm waters.

"When we were in Hawaii, the water was too rough for them to go in," said Shelly Chenik, as she watched her two young kids and niece and nephew, all six and younger, happily play in the clear, blue water protected by the reef that surrounds the island, all of them glad to be out of the cold winter, at least for a few days.

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The Sands at Grace Bay, one of the premiere luxury resorts in Providenciales, [Turks & Caicos](#), is offering two romance packages just in time for Valentine's Day 2014, including:

Fall in Love Again Package: \$650 Per Couple

- Chilled bottle of sparkling wine in room upon arrival
- 70 Minute Swedish Massage For Two
- Couples Sunset Beach Cruise

Lasting Love Romance Package: \$1,250 Per Couple

- Chilled bottle of sparkling wine in room upon arrival
- Fresh Flowers & Strawberries in room upon arrival
- His & Her Spa Treatments For Two including: 70 Minute Swedish Massage, Full Scalp Massage, Mini Reflexology
- Couples Sunset Beach Cruise
- Couples Beach Cruise: Your secluded Cays, snorkel along the reef and collect seashells
- Roundtrip Airport Transfers

Rooms are not included and must be booked separately. For more information, visit www.thesandstc.com or can toll-free 877-777-2637 from the U.S.; from Canada call 80-567-5327.

Comments

No comments yet. [Leave a Comment](#)

Agents at Home Magazine

TURKS & CAICOS

The Sands at Grace Bay (www.thesandstc.com) is offering spring and summer savings through its "Fourth Night Free" offer combined with the resort's reduced low-season rates for stays from May 1 through Dec. 20.

The promotion is valid for new bookings made on all room categories for stays of four nights or more. Accommodations feature full kitchens, dining and living room areas, screened-in balconies, in-unit washer and dryer and free Wi-Fi. Water sports equipment and bicycles for island exploration are also complimentary, and all guests are invited to a Tuesday manager's cocktail party. The property also features three free-form swimming pools and a tennis and basketball court. ♦

Taking the kids

Eileen Ogintz
@takingthekids

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Happily Ever After Starts Here - Plan A Turks & Caicos Beach Wedding

When it comes to romantic beach weddings in the Turks & Caicos islands, it's not surprising that so many couples choose The Sands at Grace Bay. We invite you to explore the wedding tabs on our website for information on our wedding packages, ceremony locations, reception and rehearsal dinner options, photography packages, local entertainment, guest offerings and much more - to allow you to plan your dream Turks & Caicos wedding. For additional information, please contact The Sands at Grace Bay directly for more details and to speak with a wedding coordinator.

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News from the Turks and Caicos Islands:
Saturday June 14, 2014

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Two TCI resorts win awards at Caribbean Travel Marketplace

Published on February 10, 2014

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On January 12, 2014, two Providenciales resort properties were presented with awards during the Caribbean Hotel and Tourism Association's Caribbean Travel Marketplace in Montego Bay, Jamaica.

The Sands at Grace Bay received Expedia's Top Partner Award for Turks and Caicos and the Regent Palms Turks and Caicos received Classic Vacations 2013 Classic Caribbean Independent Hotel of the Year Award.

The Hartling Group has been a pioneer in the luxury Turks and Caicos resort development industry. It developed one of the first condo-resorts on Providenciales, the landmark resort The Sands at Grace Bay. The Hartling Group then followed their tremendous success with The Sands Resort by developing the luxury Regent Palms. Both properties are located on world-famous Grace Bay Beach and continue to be recognized as leading resorts in the Caribbean and Turks and Caicos.

In 2013 alone, The Sands at Grace Bay was named one of the, "Top 15 Resorts in the Atlantic" by the Condé Nast Traveler's Readers' Choice Awards and the Regent Palms Turks and Caicos was named the #1 Turks and Caicos Resort according to Travel + Leisure's 2013 World's Best Awards.

In January 2014, construction commenced on The Hartling Group's third Turks and Caicos development project, The Shore Club on Long Bay Beach. Once completed, The Shore Club will be a low-density resort community that will feature 38 two and three bedroom condos in two low-rise buildings, and six luxury villas.

Reads: 17168

Other Local News:

TCI granted UWI contributing country status

Turks and Caicos tourism eyes Brazil Post cabinet meeting statement

Opposition maintains stance on police commissioner

Coch Farm owners agree to arbitration Government overwhelmed by financial claims

Criminal investigation called for into TCI Bank

House of Assembly mismanaged, says opposition

Government will continue to function, says finance minister

Premier's statement of interests raises conflict questions

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Also for the convenience of our readers and the online community generally, we have archived a number of public documents of general interest. [Click here](#) for the current index of available documents.

Climate Change Watch

The Turks and Caicos Islands are especially vulnerable to rising sea levels brought about by global warming. Read the latest news and information [here...](#)

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Excellent	523
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Rating summary

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- Seven Stars Resort Great Value! 1,100 Reviews Providenciales, Turks and Caicos [Show Prices](#)
- Alexandra Resort Great Value! 755 Reviews Providenciales, Turks and Caicos [Show Prices](#)
- Windsong Resort Great Value! 895 Reviews [Show Prices](#)

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Information and Reminders

- **Joan** – need to review again work order process, and leaving personal items in the unit that are in disrepair and non-management approved. Plus management agreement disputed items reminder of dollar limit. Too many emails and questions on \$30 and \$7 items is a big time waster.
- Manager Training and Certification – Barbara, Derik and Leonard. All Security Guards certified.
- Johnny's son Chesney just accepted with a basketball scholarship!